

A NEW SALES
OPPORTUNITY
FOR YOU!

NOW YOU CAN OFFER YOUR CUSTOMERS
WHO DEMAND THE VERY BEST THE TOP OF THE LINE ATARI GAME SYSTEM THEY'VE BEEN WAITING FOR.

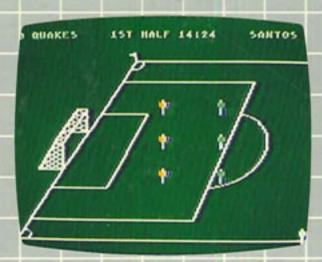
Five reasons why the ATARI® 5200™ will be a super seller for you:

1. The ATARI 5200 features the very best arcade quality graphics and action with a new line of sophisticated game cartridges that make full use of the powers of this new system. ATARI 5200 game cartridges feature new games (not available on the ATARI 2600™), and

upgraded 2600 games that are more challenging, more realistic and more fun than ever! New ATARI 5200 game releases will be announced through quarterly bulletins.

2. The ATARI 5200 features the very best engineering for top performance and reliability. The 5200 is built around







a proprietary graphics chip and 16K Random Access
Memory-both dedicated to producing the highest quality
entertainment available.

3. The ATARI 5200 is as exciting to look at as it is to play with built-in storage areas for the cord and controllers, and

other streamlined high-tech design features.

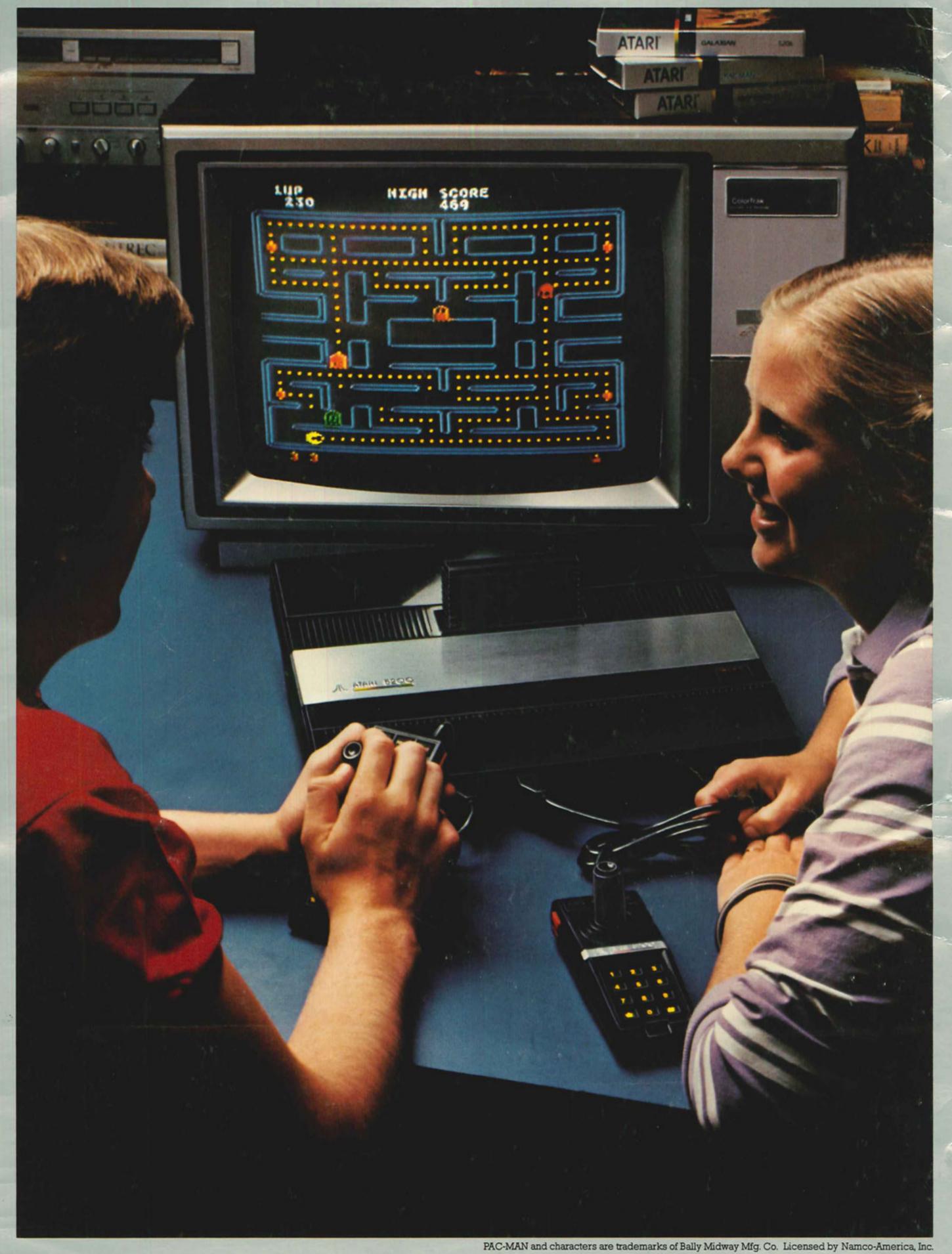
4. The ATARI 5200 controllers combine a 360° analog Joystick, Paddle capacity, a twelve button Keypad, and Start, Reset and Pause buttons. The Pause feature freezes action on command.

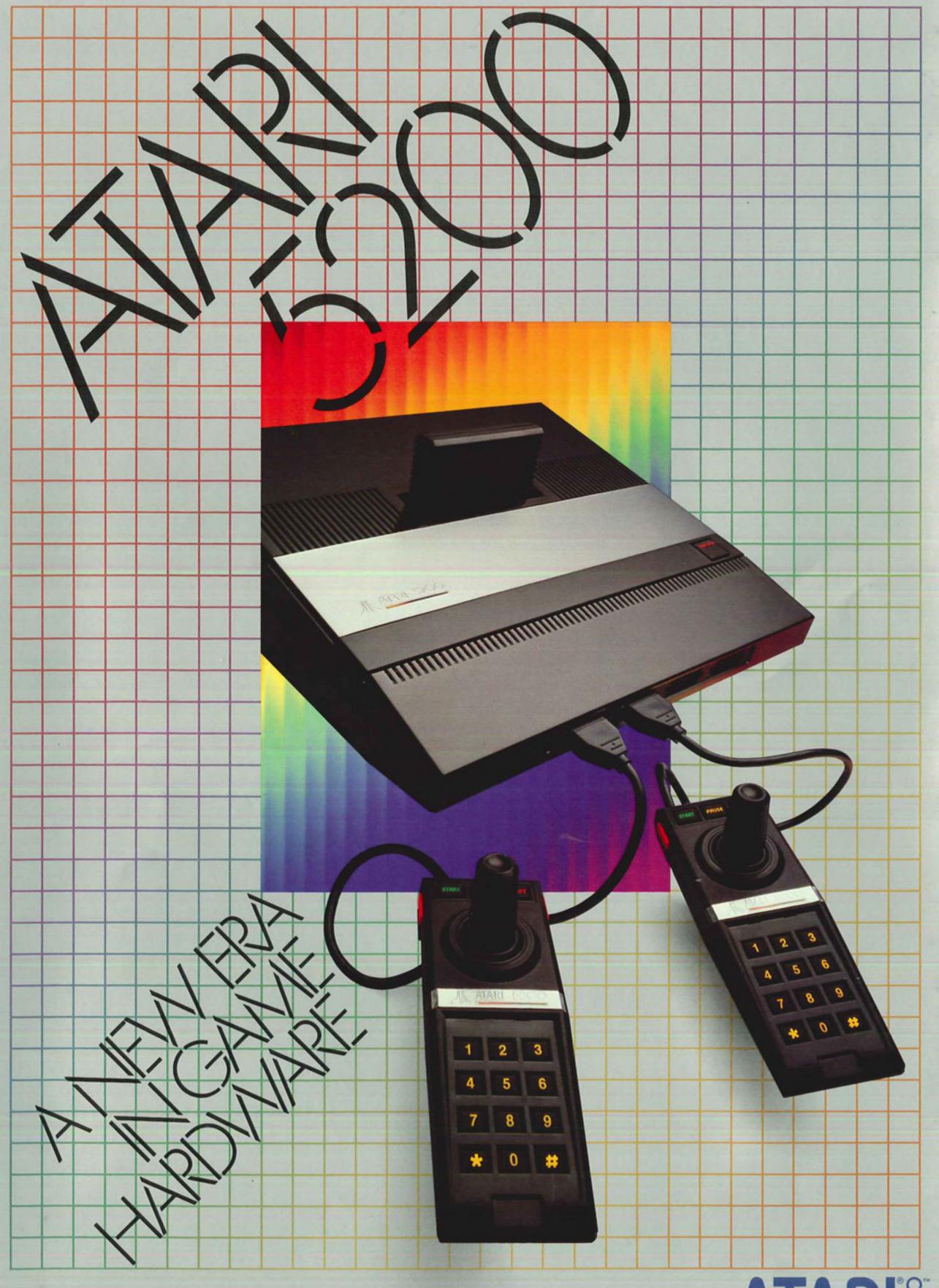
5. The ATARI 5200 is compatible with exciting peripherals, like, • TRAK-BALL™ (modelled after the high-tech arcade controller) • A voice synthesizer • An adapter that will allow the ATARI 5200 to play all ATARI 2600 series software and more exciting options, coming soon!



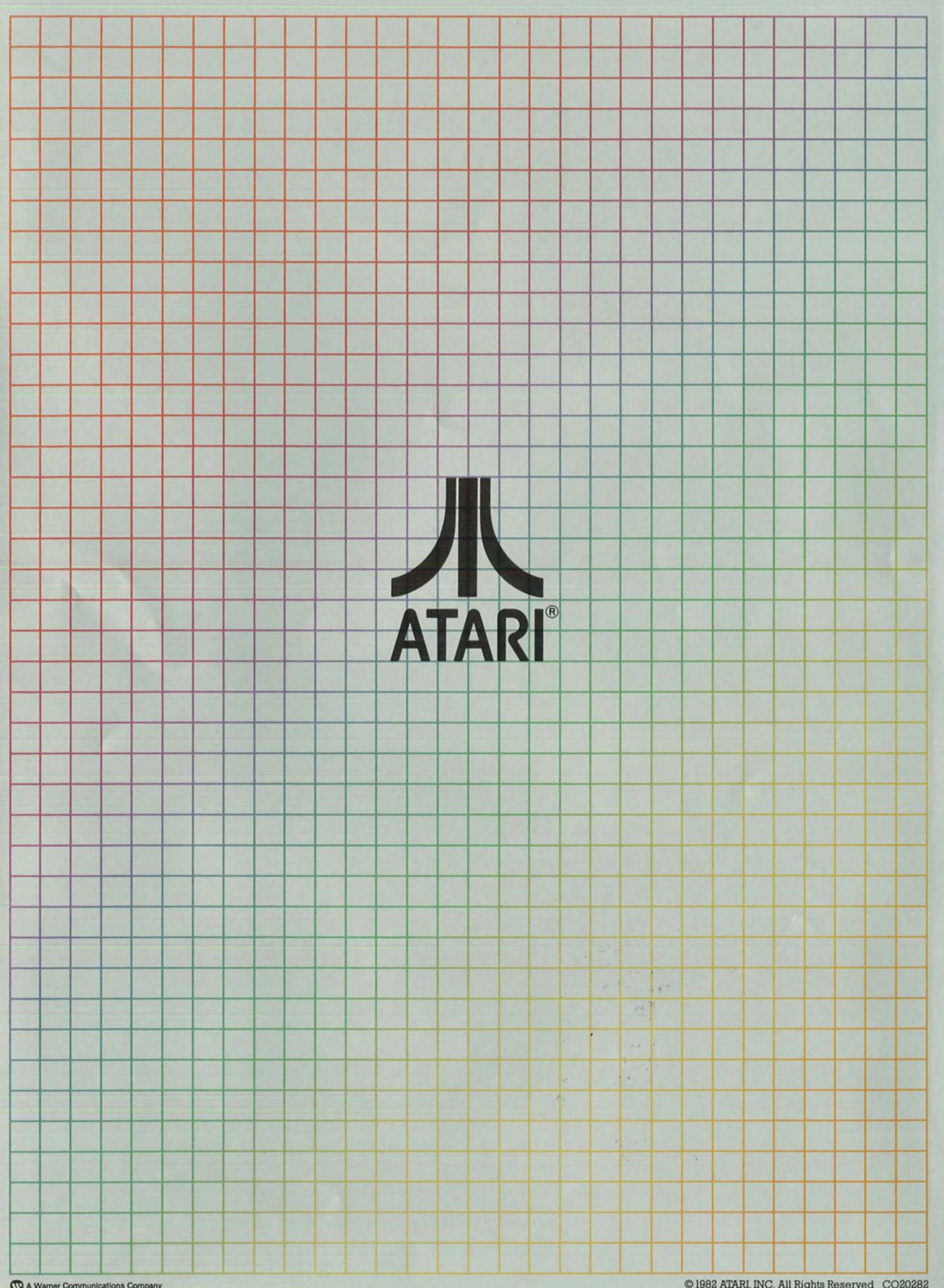


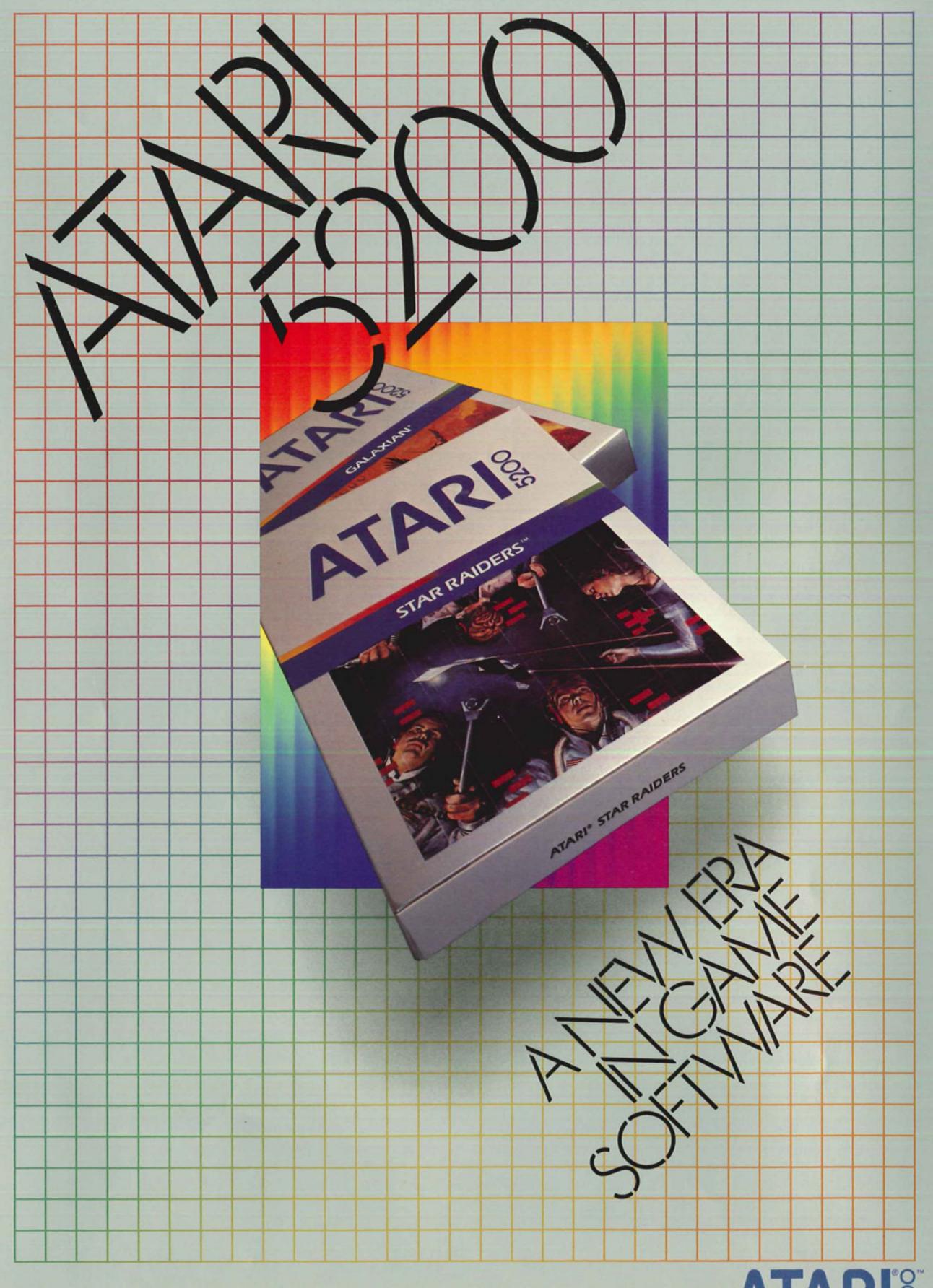












he ATARI 5200 brings the realism of high resolution arcade-quality graphics right into your living room with a collection of favorites like PAC MAN, CALAXIAN and many others! The television screen will come alive with action, color and excitement. Realistic sound effects add to the fun, with booms, blasts and bangs that will make you feel like you're really there. Players can enjoy upgraded 2600 favorites, plus new games unique to the 5200 system. The options for fun are unlimited because ATARI will continue to support the 5200 with a rapidly expanding library of sophisticated cartridges. The ATARI 5200 comes with the SUPER BREAKOUT game cartridge. I Trademark of Bally Midway Mfg. Cd., licensed by Namco-America, Inc. 2 Trademark of Taito America Corp. 3 PAC-MAN and characters are trademarks of Bally Midway Mfg. Co. Licensed by Namco-America, Inc. 4 Trademark of Williams Electronics, Inc.



DEFENDER4

(Coming in November)

Kidnapping aliens hover

over a realistic cityscape in

hit. Players will be thrilled with

delivers all the

realism that make

arcade favorite.

the way the ATARI 5200

action and

this game an

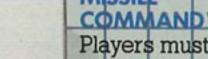
this home version of the arcade

STAR RAIDERS

After mastering the basics of flight simulation and computer training, players advance to the STAR RAIDERS™ fleet for real action.

ATARIS

STAR RAIDERS"



Players must employ quick thinking and super strategy to fight off an

MISSILE



ATARIS

MISSILE COMMAND



TAR



GALAXIAN'

CENTIPEDE

January 1983)

This colorful

room laying

flea, pesky spider-and all

the excitement

and fun that

helped make the original

version an all time arcade

classic.

game features a slithering

centipede, mush

(Coming in



GALAXIAN1

Players must protect the planet from an invasion of the colorful, but undesirable GALAXIAN fleet. This is a delightful home version of the arcade hit.



# PAC-MAN3

(Coming in November) This game cartridge looks and sounds exactly like the arcade original and is just as much fun to play! (It even has an intermission between games.)

SPACE

**INVADERS**2

In a simulated

attack situation

new enlistees

Defense Corps practice defend-

ing their planet from an onslaught

SPACE INVADERS

in the Earth

of aliens.





**CENTIPEDE™** 

ATARIS



SUPER BREAKOUT



SUPER BREAKOUT"

(Packed with the ATARI 5200) The challenge here is hefting a metallic sphere and hurling it through layers of glowing iridium bricks. Super sound effects add to the fun.



SOCCER

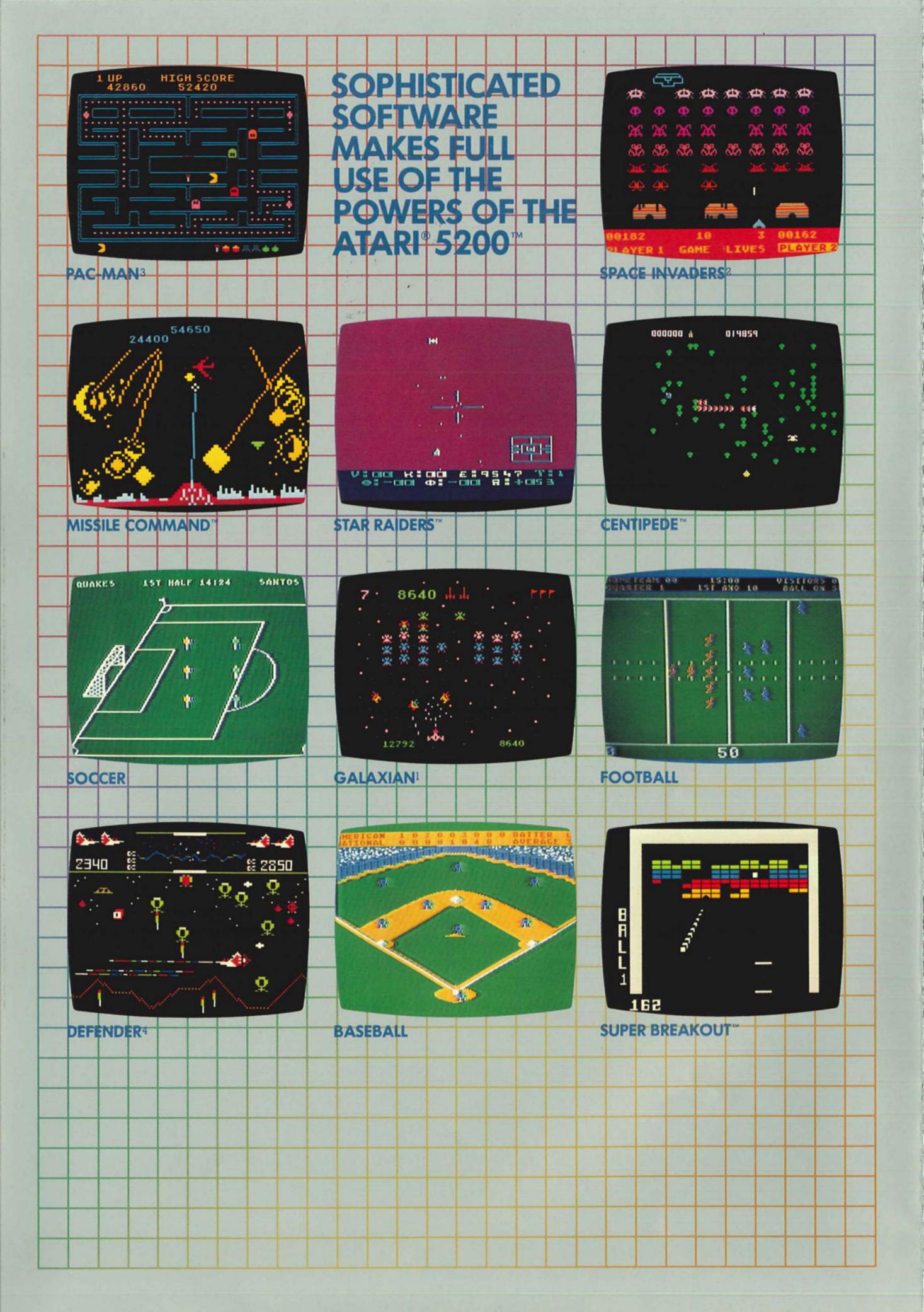
(Coming in November) ATARI 5200 sports games feature action, realism and excitement in sophisticated versions of many favorites, starting with this action packed game.

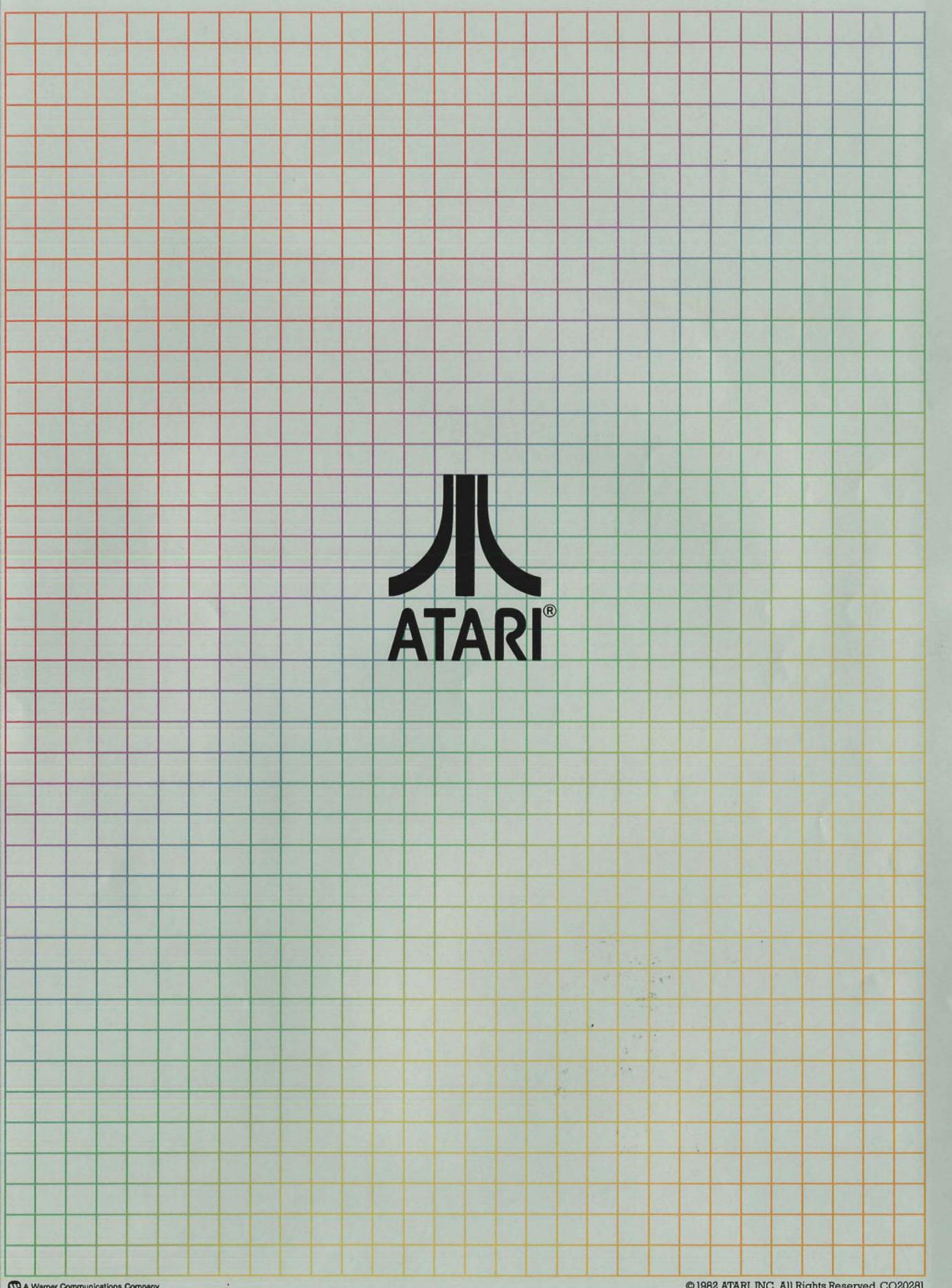
FOOTBALL

(Coming in December) A realistic video challenge for true grid fans.











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A specially designed group of display materials reflecting the special qualities of the ATARI 5200 will be available for your merchandising needs. Ask your ATARI Sales Representative for details.

### **ADVERTISING**

Atari will spend approximately \$3 million in 4th Quarter advertising support for the introduction of the new 5200 game system.

# CO-OP ADVERTISING

Check with your product merchandiser about the co-op ad slicks available from Atari. Dealer versions of all 30-second TV spots in 25 and 5-second versions are available also. Contact retail promotions in Sunnyvale for your copies.

#### PRINT

In November and December, Atari will run a splashy two-page, four-color ad introducing the 5200 game in top publications like Newsweek and Time.

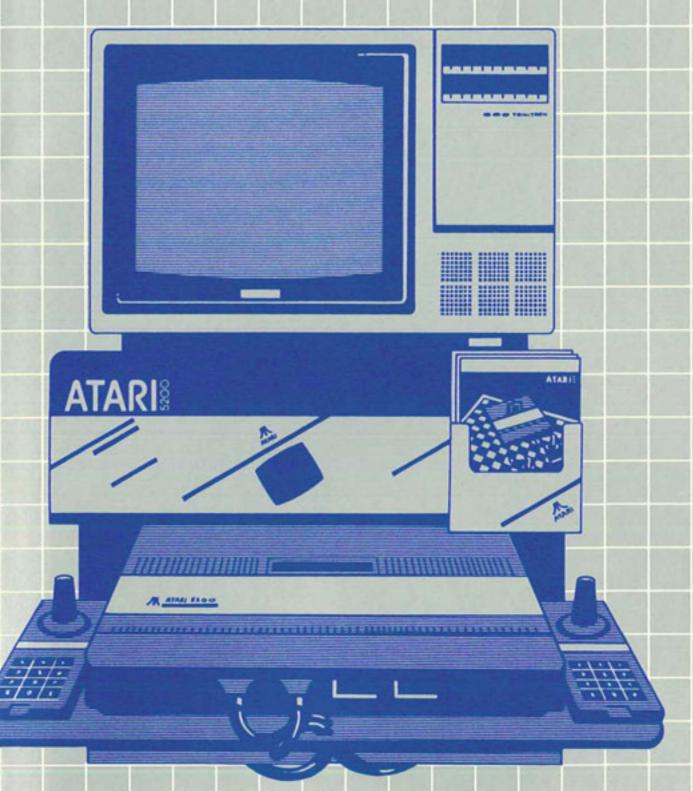
# TELEVISION

During November and December,
Atari will air 30-second and 60-second
spots on network TV. In mid-October, the
5200 game system will be featured in
Atari commercials aired during the World
Series telecast.



#### FLOOR DEMONSTRATOR

Create an ATARI "arcade" in your store and let the ATARI 5200 game cartridges sell themselves. This free-standing floor unit features, • A built-in television monitor • A shelf that secures the game console and controllers.



#### COUNTER DEMONSTRATOR

This high tech 5200 hardware and software merchandiser features, • Top platform securing 13-inch television
• Bottom platform with built-in frame for the 5200 game console, and two controller cradles • Back card features promotion copy and simple playing instructions.

Dimensions: 24½ inches deep, 21 inches wide, 10 inches high.



#### TENT CARD

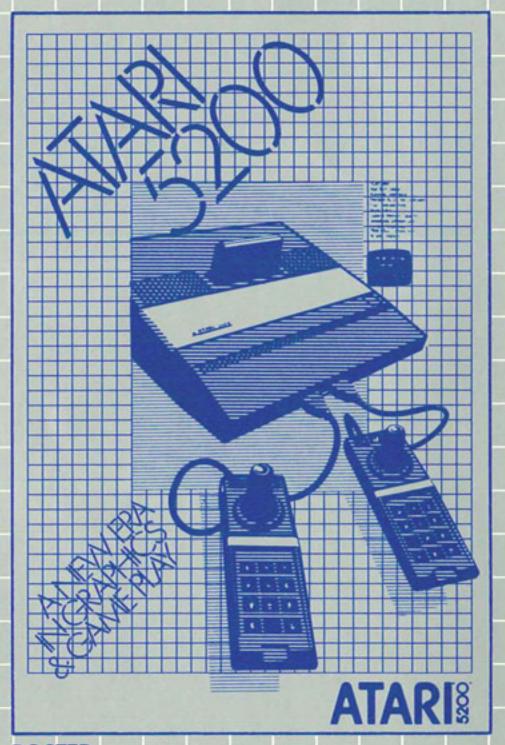
This double-sided counter display will feature color photographs detailing the features of the 5200 game system.

Dimensions: 9% inches wide, 14 inches high, free-standing.



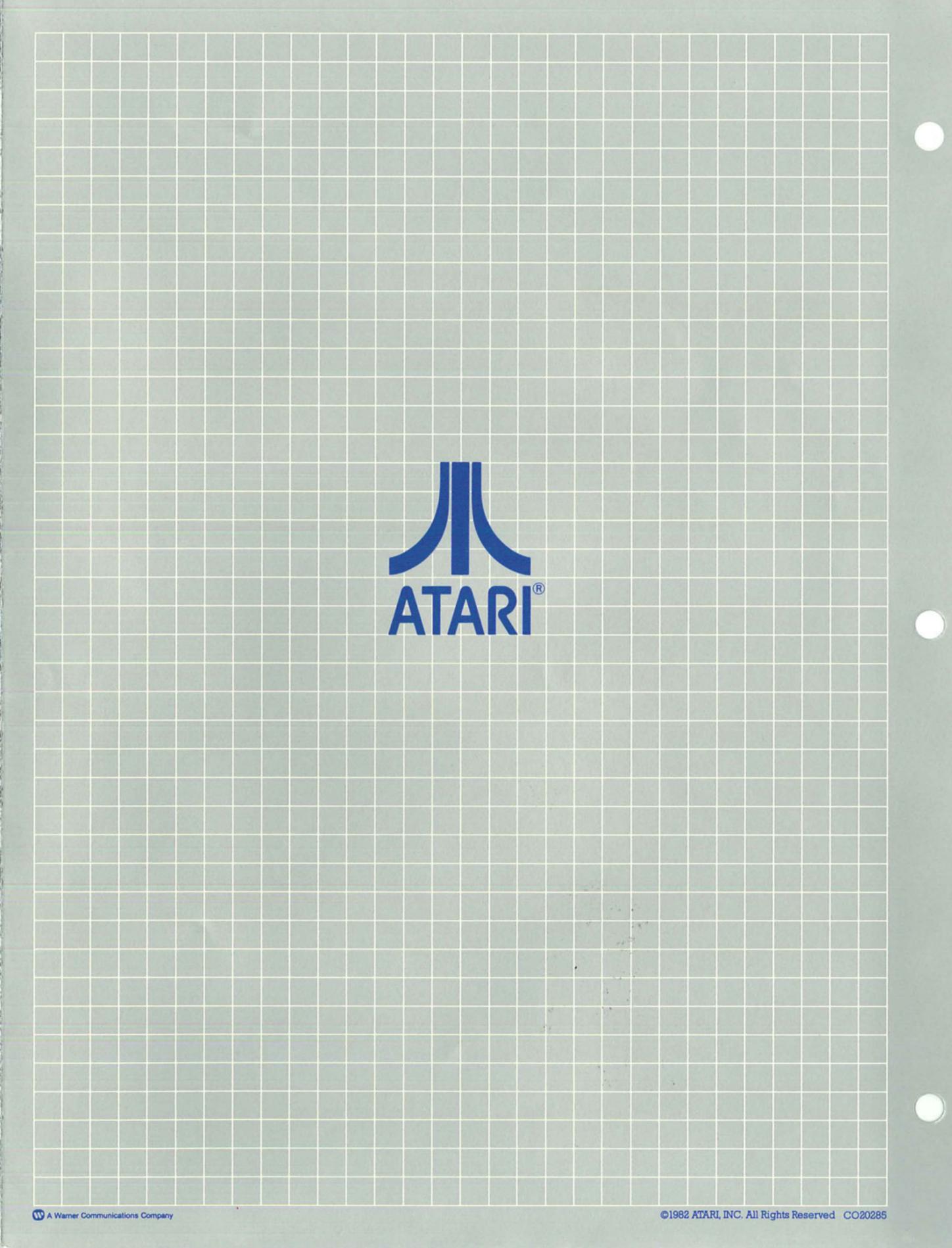
#### CATALOG

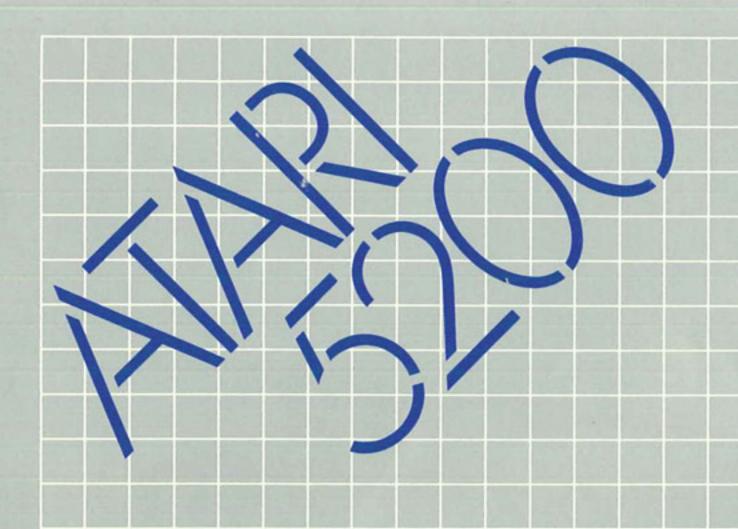
An introduction to the features and benefits of the ATARI 5200 and a listing of the game cartridges currently—and soon to be—available.



# POSTER

The high tech look of this silver tone poster matches the spirit of the 5200 game, and highlights the special features of the system. Dimensions: 20 inches wide, 30 inches high.





# PRICE LISTS/TERMS

# **REGULAR TERMS**

All ATARI® 5200 shipments are net 30 days from date of invoice. No warehouse allowances are available on ATARI 5200 shipments.

#### SHIPPING TERMS

All products are FOB
ATARI Distribution Center:
Sunnyvale, Calfornia. The
terms are freight collect
from Sunnyvale.

#### **ORDER PROCEDURES**

Three (3) ATARI 5200
base units or three (3) game
cartridges. Incremental
units must be ordered in
case lot quantities, of three
(3) units for both base
and cartridges.

#### **PRICE LIST**

Prices are subject to change without notice. Products are not price protected. Products are invoiced at prices in effect at time of delivery. ATARI reserves the right, in its sole discretion to accept or reject any or all orders—in part or in whole—not shipped as of December 31, 1982.

PRICE L	010
STREET, SQUARE, SQUARE	

CODE #	ITEM	RETAILER COST	SUGGESTED RETAIL
CX5200	ATARI 5200™	\$185.00	\$269.95
GROUP	CARTRIDGES		
CX5202	MISSILE COMMAND"	21.00	31.95
CX5203	SUPER BREAKOUT™	21.00	31.95
CX5204	SPACE INVADERS <sup>1</sup>	21.00	31.95
CX5207	FOOTBALL (est. avail. 12/82)	21.00	31.95
CX5209	BASEBALL (est. avail. 4/83)	21.00	31.95
CX5210	COUNTERMEASURE™ (est avail 1/83)	21.00	31.95
CX5212	QIX <sup>1</sup> (avail. 1st quarter 83)	21.00	31.95
CX5213	SOCCER (est. avail. 11/82)	21.00	31.95
GROUP	I CARTRIDGES		
CX5205	STAR RAIDERS™	24.00	39.95
CX5206	GALAXIAN <sup>2</sup>	24.00	39.95
CX5208	PAC-MAN <sup>2</sup> (est. avail. 11/82)	24.00	39.95
CX5215	CENTIPEDE™ (est. avail. 1/83)	24.00	39.95
CX5218	DEFENDER <sup>3</sup> (est. avail. 11/82)	24.00	39.95
ACCESSO	DRIES		
CX52	Controller	19.50	29.95
CX521	Power Adapter	8.00	12.95
CX522	Switch Box	8.00	12.95

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<sup>2</sup> Trademark of Bally-Midway Mfg. Co. licensed by Namco-America, Inc.

<sup>3</sup> Trademark of Williams Electronics, Inc.